



ASX ANNOUNCEMENT, 3 July 2017

\$800K IN NEW ORDERS FROM RETAIL PROPERTY CUSTOMERS

- **Vivid Technology continues to grow its presence across the retail property market portfolio with new orders of over \$800k from major retail property groups**
- **These new orders represent continuing major wins within the retail property market segment in recent months**
- **Reflects strong confidence and validation of Vivid Technology's products and strategy within the retail property industry sector**

Vivid Technology Limited (ASX: VIV) ("Vivid Technology" or "the Company") is pleased to announce it has received orders totalling over \$800k from leading Australian retail property customers for energy efficiency upgrades across multiple existing retail sites.

Combined, the customers have over 200 retail properties across their portfolios, and have embarked on energy efficiency drives to help mitigate the impact of continuing increasing electricity costs. This approach also allows retail property groups to maintain a high-performance energy and environmentally efficient property portfolio.

The orders continue to reaffirm and strengthen the strong capability and reputation that Vivid Technology has developed across the retail property industry segment, in delivering tangible cost and energy savings for its customers.

These new orders represent the second time in recent months that Vivid Technology has secured multiple orders from this industry segment, following previous orders secured for major shopping centres as announced in March 2017.

Management Commentary

Vivid Technology's Managing Director Samuel Marks said it was pleasing to see Vivid Technology continue to be selected by sophisticated and educated customers in the market, who increasingly value quality and product longevity as a differentiated capability. These benefits are recognised as critical in bringing tangible cost savings and benefits over a significant longer term horizon when compared to other offerings in the market today.

“Vivid Technology’s smart lighting systems continue to validate their high savings in energy and CO₂ to retail property owners, managers and developers, and are having a direct positive impact on their profitability.

“Faced with increasing energy prices, our technology and differentiated approach has increasingly seen Vivid Technology embraced as a trusted partner in assisting the retail market segment to tangibly reduce their overall energy costs and improve profitability.”

– ENDS –

About Vivid Technology

Vivid Technology Limited is a diversified Australian-based company with interests in technology focused solutions in the industrial energy efficiency and CO₂-to-fuel conversion markets.

Vivid Technology - <http://www.vividtechnology.com.au>

About Vivid Industrial

Vivid Industrial is a subsidiary of Vivid Technology, providing customised, intelligent and energy efficient cloud based solutions for our growing industrial and infrastructure client base. The "internet of lights" and "cloud based monitoring" delivers quantifiable efficiencies and significant cost savings with environmentally sustainable benefits for our customers.

The business' core technologies are designed for application in warehouses, distribution centres, cold storage facilities, ports, stadiums, car parks, roads and tunnels. Vivid Industrial is a trusted partner to our customer base of blue chip, industrial companies.

During the 2016 financial year Vivid Industrial acquired Vivid Ilumalite, a business specialising in creating highly effective, energy-saving lighting solutions predominantly for commercial and government clients that generate significant cost savings and reduce environmental impact.

Vivid Industrial - <http://www.vividindustrial.com>

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